A hand is shown placing a red puzzle piece into a larger assembly of puzzle pieces. The background is a dark grey surface with a pattern of interlocking puzzle pieces, some of which are outlined in a lighter grey. The hand is positioned in the upper right quadrant, with the index finger and thumb holding the red piece. The red piece is being placed into a larger, partially assembled structure of puzzle pieces. The overall image conveys a sense of building, problem-solving, and strategic planning.

# Seminar 6

## Talent Management

## Talent Acquisition

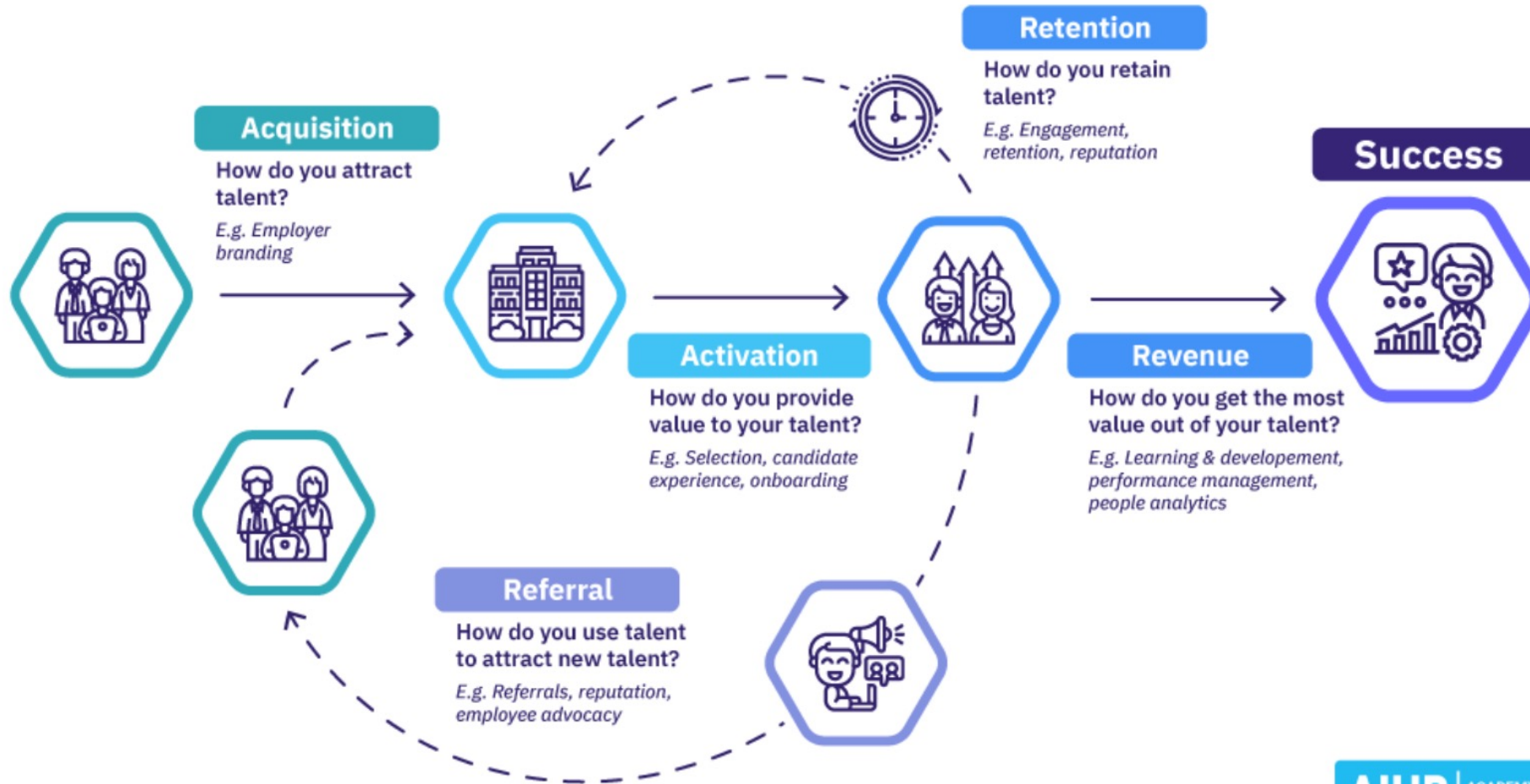
How to Attract and Retain Right Talents

# Attract New Talents

## Story of Facebook



# Talent management



# Talent management

## Talent Management Framework Example



# Talent Acquisition – Trends for 2024

Find the best talents:

1. **Internally – from current employees**
2. **Externally – new talented employees**

**What are current talent acquisition trends for 2024 according to you?**

# Talent Acquisition – Trends for 2024

**Color key**

■ = Initiatives that executives believe will deliver the most business growth

■ = Initiatives that executives believe will deliver the least business growth

1. Enhancing the EX/EVP to attract and retain top talent
2. Investing more in benefits to improve physical/mental health
3. Improving workforce planning to better inform buy/build/borrow strategies
4. Improving our HR/People analytics capabilities
5. Redesigning work to incorporate AI and automation
6. Enhancing/modernizing rewards practices
7. Investing more in benefits related to retirement savings and financial well-being
8. Designing talent processes around skills
9. Improving people managers' capabilities
10. Investing in talent assessment and employee skills development

**On the agenda for 50% of HR leaders globally**

11. Improving sustainability/ESG accountability, metrics, reporting
12. Combating increased health and benefit costs
13. Rolling out new HR tech / optimizing existing platforms
14. Delivering on DEI goals
15. Redesigning our work operating model for increased agility
16. Optimizing the HR service delivery model
17. Putting sustainability/ESG at the heart of our business agenda
18. Delivering on WEF Good Work standards
19. Cultivating a digital-first culture
20. Restructuring, downsizing, and/or significant M&A activity

**On the agenda for only 15% of HR leaders**



# Trends 2024

## **AI and recruiters**

- Writing job descriptions.
- Build chatbots.
- Integrate job platforms.
- Manage candidate profiles.

## **AI for candidates**

- Tailoring resumes.
- Drafting cover letters.

## **Early career hiring**

- Using online assessments and training programs.
- Companies branching into high schools and similar institutions to attract talent.



# Trends 2024

## **Hiring for skills**

- Prioritising what candidates know over where they have been.
- Emphasis on skill-based hiring.
- No longer sticking so much to specific degrees.

## **Flexible working**

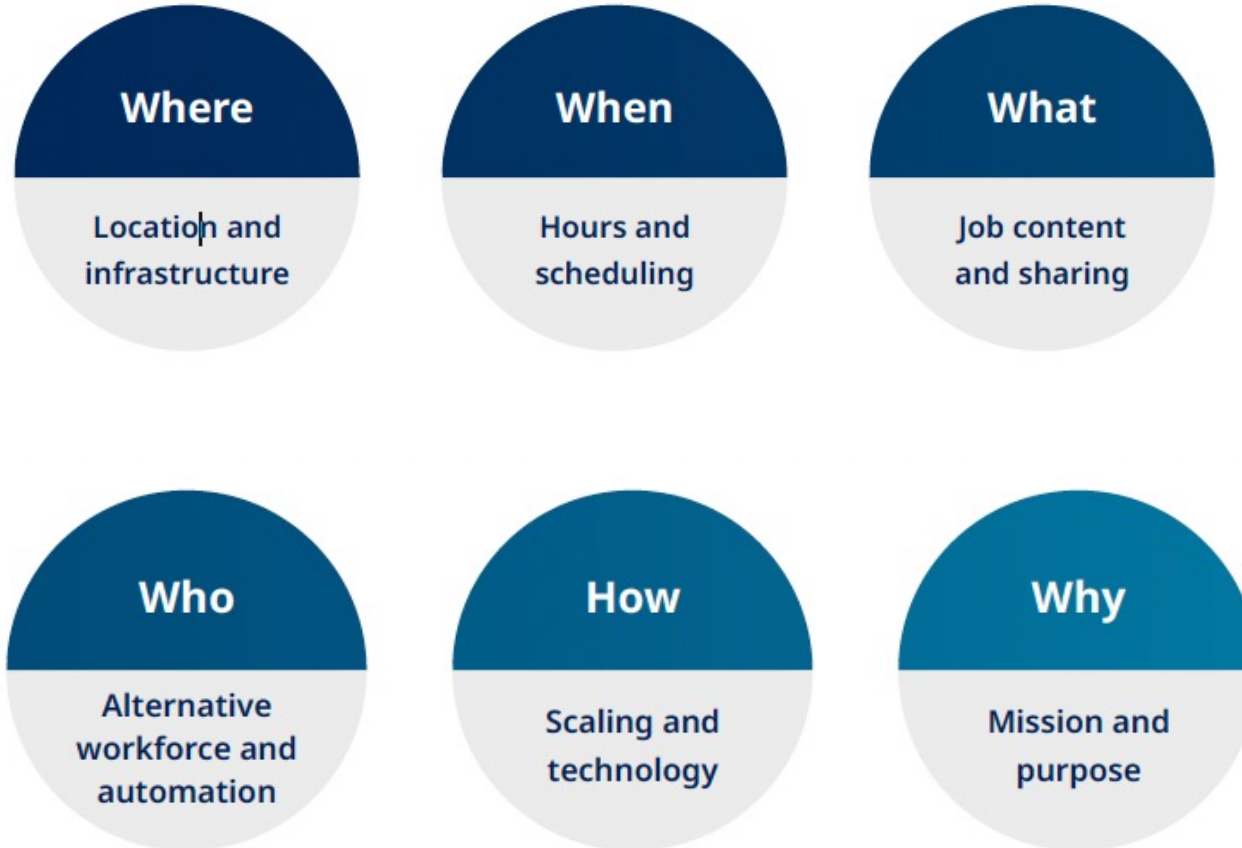
## **Designing work for new demands – talent shortages**



# Flexible working – what types can be offered?

## Six dimensions of flexible working

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# Trends 2024

## Talent in fixed roles

- Jobs with pre-determined volume of work
- Jobs that demand consistency due to control/expertise
- Stable roles that benefit from workforce planning and managed job architecture

## Talent in flex roles

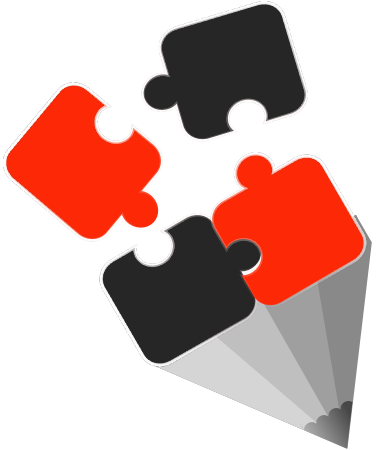
- Jobs with a proportion of time designated for non-fixed tasks
- Additional activities from internal gigs, marketplace opportunities, etc.
- More fluid roles that benefit from skills insights and talent deployment processes

## Talent fully flows to tasks, assignments, and projects

- Jobs with no pre-defined owner and work allocated on a needs basis
- Bursts of activity aligned to capability
- Agile roles that benefit from skills-based planning and credentialing

# Task: Talent Acquisition

What tools would you use to talent acquisition?



- A) Internally
- B) Externally

**AND WHY?**

**Your ideas and outcomes would be discussed and shared with others.**

# Task: Talent Acquisition

What tools will you use for talent acquisition?

Internal

External



# Talent management (TM) in SMEs

## Disadvantages:

- SMEs often face a lack of HR resources.
- Have no or insufficiently formalised TM processes.
- The challenge of keeping talented employees over a longer time.
- Financial constraints, e.g., talent programs and tailored compensation systems.

## Advantages:

- Great extent of informal practices coupled with close relationships between employees and management.
- Flexibility and adaptability.
- Direct communication – often more informal.
- Opportunity for impact.

# Talent management (TM) in SMEs



# Talent management (TM) in SMEs



# Team work (20-25 min) + sharing results, discussion

## Pillars of Talent Management in the context of 3 modules

	SMEs	Big corporations	International Environment
<p>Inside the firm</p> <p><b>Recruitment</b></p>			
<p>Outside the firm</p> <p><b>Learning &amp; Development</b></p>			
<p>Tangible</p> <p><b>Compensation Management</b></p>			
<p>Intangible</p> <p><b>Performance Management</b></p>			

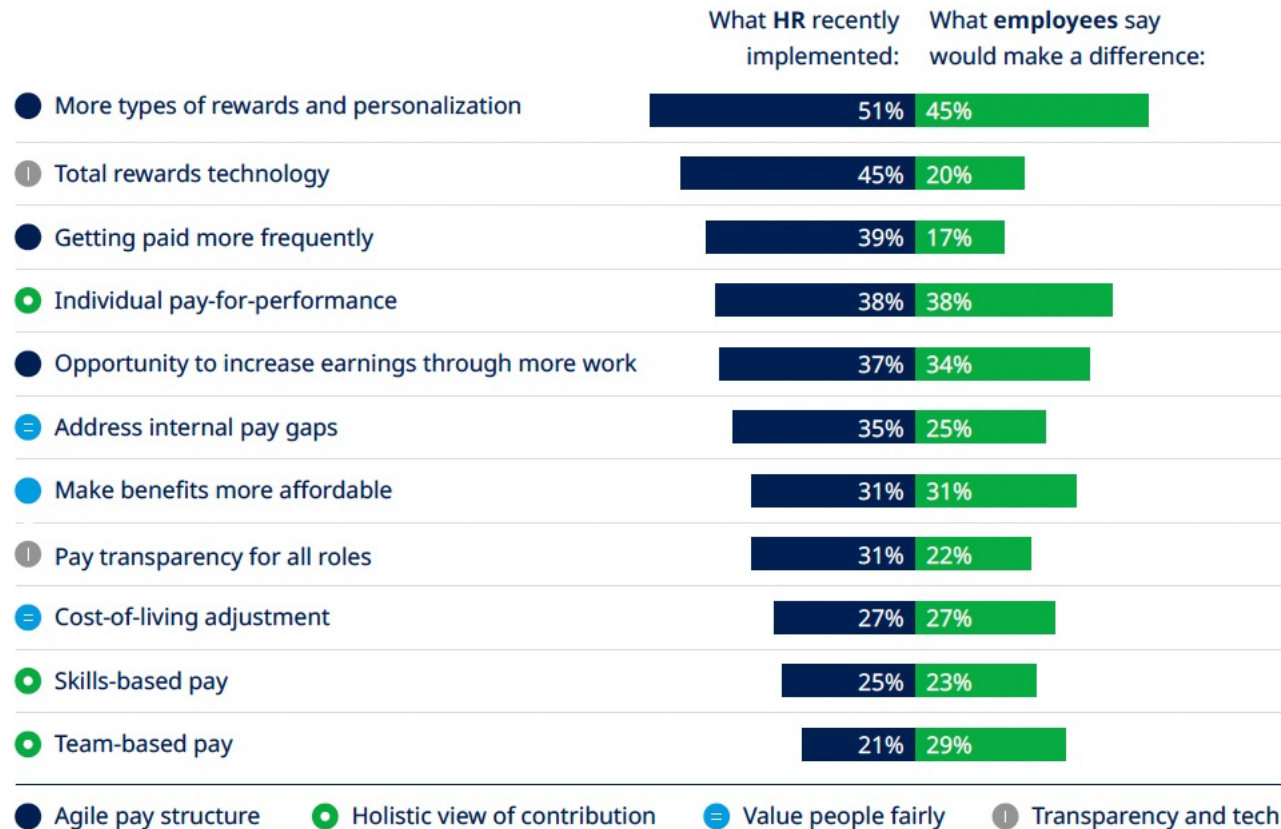


# Compensations and benefits

When asked how their employer can improve their compensation, employees first and foremost want *more types of rewards and the opportunity to personalize their package*

Figure 14: Show me the money: Are companies giving employees what they want?

How are organizations rethinking rewards?



Thank you for your attention.